

# SALUKI STEP AHEAD: BUSINESS AND ADMINISTRATION

SOUTHERN ILLINOIS UNIVERSITY AND BLACK HAWK COLLEGE



## WELCOME TO THE SALUKI STEP AHEAD PROGRAM!

Use this guide to stay on track each semester - the pathway to your degree begins now!

Here's a few other resources you have at your fingertips:

- \$8,000 scholarship (\$4,000/year for two years).
- Early admittance to SIU and personalized assistance from an SIU Admissions Coordinator and SIU advisor.
- Access to SIU resources like [Morris Library](#), [The Writing Center](#) and more!

Remember, you must maintain good academic standing to remain part of the Saluki Step Ahead program. See your advisors and coordinators for more information.

### Semester 1 - BLACK HAWK COLLEGE

PREFIX	COURSE TITLE	HRS
ECON 221	Principles of Macroeconomics	3
ENG 101	Composition I	3
MATH 112	College Algebra (if needed by assessment, or elective)	4
SPEC 101	Principles of Speech Communication	3
HUMANITIES	IAI Humanities Elective*	3

### Semester 2 - BLACK HAWK COLLEGE

PREFIX	COURSE TITLE	HRS
ECON 222	Principles of Microeconomics	3
ENG 102	Composition II	3
MATH 131	Finite Mathematics	3
FINE ARTS	IAI Fine Arts Elective*	3
PHY SCI	IAI Physical Science Elective	3

### Semester 3 - BLACK HAWK COLLEGE

PREFIX	COURSE TITLE	HRS
ACCT 101/103	Financial Accounting w/Lab	4
BE 180	Business Communications	3
MATH 132	Calculus for Business/Social Science	4
LIFE SCI	IAI Life Science Elective w/Lab	4

### Semester 4 - BLACK HAWK COLLEGE

PREFIX	COURSE TITLE	HRS
ACCT 102/104	Managerial Accounting w/Lab	4
BL 201	Business Law I	3
MATH 228	Probability and Statistics	3
PSYC or SOC 101	Intro to Psychology or Principles of Sociology	3
HUM/FA	IAI Humanities or Fine Arts Elective*	3

\*Select one Non-Western Studies designated course. See advisor for course options.

<b>TOTAL HOURS: BLACK HAWK COLLEGE</b>	<b>62</b>
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### Semester 5 - SIU

PREFIX	COURSE TITLE	HRS
MKTG 304	Principles of Marketing (A)	3
MKTG 305	Consumer Behavior (B)	3
MGMT 345	Computer Information Systems (A)	3
MGMT 380	Managing Information Systems (B)	3
MGMT 304	Introduction to Management (A)	3
BUS 101	Open for Business (16 weeks)	2

### Semester 6 - SIU

PREFIX	COURSE TITLE	HRS
FIN 330	Introduction to Finance (A)	3
FIN 331	Investments (B)	3
MGMT 341	Organizational Behavior (A)	3
MGMT 385	Human Resource Management (B)	3
BUS 202	Business Career Transitions (16 weeks)	2

### Semester 7 - SIU

PREFIX	COURSE TITLE	HRS
MKTG 363	Integrated Marketing Communications (A)	3
MKTG 463	Advertising Management (B)	3
MGMT 446	Leadership & Managerial Behavior (A)	3
MGMT 481	Administrative Policy (B)	3
MGMT 318	Production-Operations Management	3

### Semester 8 - SIU

PREFIX	COURSE TITLE	HRS
FIN 350	Small Business Financing (A)	3
MGMT 350	Small Business Management (B)	3
MKTG 336	International Business (A)	3
MKTG 435	International Marketing (B)	3

### Additional- SIU AND BHC

PREFIX	COURSE TITLE	HRS

<b>TOTAL HOURS: SIU</b>	<b>58</b>
<b>TOTAL OVERALL CREDIT HOURS:</b>	<b>120</b>

SIU is fully accredited by the AACSB.

